



**GSPC GAS**

**GSPC GAS COMPANY LIMITED**

**EXPRESSION OF INTEREST  
FOR  
STEEL NETWORK LAYING**

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## **SECTION I**

# **INVITATION NOTICE FOR EOI**



## **EXPRESSION OF INTEREST FOR STEEL NETWORK CONSTRUCTION**

GSPC Gas Company Limited, a subsidiary of Gujarat State Petroleum Corporation Limited (GSPC), is currently engaged in distribution of Natural Gas to the domestic, commercial, industrial and transportation sectors. For expanding its operation across Gujarat, GSPC Gas has embarked on a massive expansion programme and plans to cover all 26 districts of Gujarat State to connect more than two millions homes for supplying piped natural gas and to establish more than 300 nos. compressed natural gas (CNG) stations for fuelling automobiles. GSPC Gas will also supply natural gas to industrial and commercial users within reach of its network.

For supplying natural gas to homes to major cities and villages, approximately 1000 KM of Steel Pipeline as well as 1 Lac KM of Polyethylene (PE -100) pipeline network will be required to be laid along with associated work for connecting the domestic, commercial and industrial consumers. To meet the requirement of Laying of Steel network as well as PE Network & PNG installation for our domestic, commercial and industrial consumers for the proposed expansion programme, GSPC Gas intends to pre-qualify the contractors who have experience in laying of steel pipelines carrying hydrocarbon in Petroleum/Gas /Steam sector in PSU/ reputed private company.

GSPC Gas invites “Expression of Interest” (EOI) from the eligible contractors for Pre – Qualification for undertaking laying of Steel Network throughout Gujarat State.

### **For Steel Construction Pre-qualification**

**Category-1:** The contractors who have completed work related to laying of Oil & Gas API Steel Pipelines of diameter 4”NB to 6”NB of #600/300/150.

**Category-2:** The contractors who have completed work related to laying of Oil & gas API Steel Pipelines of diameter 8”NB to 12”NB of #600/300/150.

**Category-3:** The contractors who have completed work related to steel pipelines underground / above ground Hydrocarbon/water/ steam of diameter 4” and above.

Documentary proofs to be provided by intending contractors in support of meeting the above eligibility criteria.

The Contractors who are already working or have worked with GSPC Gas in Steel Network need not apply as they would be considered as qualified contractor for the laying of Steel Network in City Gas Distribution.

The interested parties may download the Pre-Qualification document from the link [www.gspcgas.com](http://www.gspcgas.com). Also, interested parties would need to pay the document evaluation fees of Rs 5,000/- in the form of Demand Draft drawn in favor of GSPC Gas Company Limited, payable at Gandhinagar which is non - refundable.

The contractor has to submit demand draft of requisite amount at the time of submission of EOI document.

**The last date for submission of EOI document shall be on or before 5<sup>th</sup> April 2010, latest by 5.00 pm.**

GSPC Gas Company Limited reserves the right to accept or reject any or all application without assigning any reason whatsoever.



## **SECTION II**

# **INVITATION FOR EXPRESSION OF INTEREST**

## 1.0 INTRODUCTION

- 1.1 GSPC Gas Company Limited, a subsidiary of Gujarat State Petroleum Corporation Limited (GSPCL), is engaged in distribution of Natural Gas for domestic, commercial, industrial and transportation sectors with the help of large natural gas transportation network of Gujarat State Petronet Ltd (GSPL), an associate company of GSPC Gas.
- 1.2 Currently GSPC Gas is supplying Piped Natural Gas (PNG) to nearly 1,17,800 domestic households, 536 commercial establishments and about 740 industrial customers in addition to supplying Compressed Natural Gas (CNG) from 64 CNG Stations in South Gujarat, Central Gujarat and Saurashtra region of Gujarat.
- 1.3 The present focus of GSPC Gas is to make the state of Gujarat a truly Gas based economy by providing Natural Gas, a clean fuel, to consumers of above mentioned sectors which in turn will lead to reduction in pollution levels in cities of Gujarat. The vision of GSPC Gas is to emerge as the best Gas Distribution Company. The large gas find by GSPCL in K.G. basin and ever-increasing natural gas transportation network of GSPL is indeed going to help GSPC Gas in expansion of its operational areas and realizing its vision.
- 1.4 As a responsible corporate citizen and to achieve its vision, GSPC Gas has embarked on a massive expansion programme to cover almost all 26 districts of Gujarat State to supply Natural Gas for cooking purpose to more than two million homes, to establish 300 CNG Stations for fuelling automobiles and to supply gas to commercial and industrial consumers within reach of its network. This expansion programme is to be rolled out between the period 2008 to 2016.
- 1.5 For supplying natural gas to domestic, commercial and industrial consumers, approximately 1000 KM of Steel Pipeline network & 100,000 KM of Polyethylene (PE) Pipeline Network is planned to be laid along with associated facilities including PNG installation to consumer ends in various region (South Gujarat, Central Gujarat, North Gujarat, North Saurashtra, South Saurashtra & Kutchh region) of Gujarat state.
- 1.6 For executing the planned Steel network as well as PE Network, GSPC Gas shall be engaging a large numbers of Steel & PE laying contractors to work in different regions in years to come as per the targets set for connecting the consumers throughout the Gujarat State. The expansion plan of GSPC Gas provides great opportunity for contractors who are working in area of City Gas Distribution and also for those contractors who are working in Laying of Oil & Gas Pipeline or those who are involved in laying of OFC cable for Telecom sector or Municipal water supply Pipeline and willing to work for City Gas Distribution jobs.
- 1.7 For execution of the CGD Network in the State of Gujarat, GSPC Gas intends to prequalify the contractors under following three categories:

**Category-1:** The contractors who have completed work related to laying of Oil & Gas API Steel Pipelines of diameter 4"NB to 6"NB of #600/300/150.

**Category-2:** The contractors who have completed work related to laying of Oil & gas API Steel Pipelines of diameter 8"NB to 12"NB of #600/300/150.

**Category-3:** The contractors who have completed work related to steel pipelines underground / above ground Hydrocarbon/water/ steam of diameter 4” and above.

## **2.0 BREIF SCOPE OF INTENDED WORK**

2.1 The scope of intended work includes Laying of Steel for City Gas Distribution Projects as per the required specification.

### **2.2 Steel Network:**

The brief scope of work is as follows:-

- 2.2.1 Procurement of materials (other than free issue materials provided by GSPC Gas)
- 2.2.2 Construction Activities
- 2.2.3 Pre-commissioning & commissioning activities
- 2.2.4 Project Management related activities

## **3.0 INVITATION FOR EOI**

3.1 GSPC Gas invites Expression of Interest from the eligible parties under different categories for pre-qualification for undertaking laying of Steel throughout Gujarat State.

## **4.0 MINIMUM ELIGIBILITY CRITERIA FOR DIFFERENT CATEGORIES OF CONTRACTORS**

### **4.1 Category-1:**

- (i) Should have completed work related to laying of Oil & Gas API Steel Pipelines of diameter 4”NB to 6”NB of #600/300/150 & minimum length of 15 KM during the last three financial years. The satisfactory work completion certificates are to be submitted along, showing three years of experience in the similar field.
- (ii) Average annual turnover should be Rs. 1000 Lacs for last three financial years.
- (iii) The contractor should have a minimum working capital of their own as per the last financial year, i.e. 2008-09 of Rs. 100 Lacs.
- (iv) Contractor’s net worth as per the last audited financial statement i.e. for the financial year 2008-09 should be positive.

### **4.2 Category-2:**

- (i) Should have completed work related to laying of Oil & gas API Steel Pipelines of diameter 8”NB to 12”NB of #600/300/150 & minimum length of 15 KM during the last

three financial years. The satisfactory work completion certificates are to be submitted along, showing three years of experience in the similar field.

- (ii) Average annual turnover should be Rs. 1000 Lacs for last three financial years.
- (iii) The contractor should have a minimum working capital of their own as per the last financial year, i.e. 2008-09 of Rs. 100 Lacs.
- (iv) Contractor's net worth as per the last audited financial statement i.e. for the financial year 2008-09 should be positive.

#### **4.3 Category-3:**

- (i) Should have completed work related to steel pipelines underground / above ground Hydrocarbon/water/ steam of diameter 4" and above for minimum 5 KM total in last three years. The satisfactory work completion certificates are to be submitted along, showing three years of experience in the similar field.
- (ii) Average annual turnover should be Rs.100 Lacs for last three financial years.
- (iii) The contractor should have a minimum working capital of their own as per the last financial year of Rs. 100 Lacs.
- (iv) Contractor's net worth as per the last audited financial statement i.e. for the financial year 2008-09 should be positive.

#### **5.0 DOCUMENT DETAILS:**

|                  |   |
|------------------|---|
| EOI Document No  | GSPCGAS/MAT/GNR/STEEL/2010  |
| EOI Document fee | Rs 5000.00 in the form of demand draft payable at Gandhinagar addressed to "GSPC Gas Co. Ltd." to be submitted at the time of submission of the complete profile. |

#### **6.0 GENERAL**

- 8.1 GSPC Gas reserves the right to reject any or all EOI received at its discretion without assigning any reason whatsoever.
- 8.2 Pre-Qualification Document is non-transferable and the party to whom the document is issued should submit the EOI.
- 8.3 GSPC Gas will not be responsible for cost incurred in preparation and delivery of EOI's.



**SECTION III**

**INSTRUCTION  
FOR  
SUBMISSION OF  
EXPRESSION OF INTEREST**

## **1.0 LANGUAGE OF EOI**

- 1.1 The EOI prepared by the parties, all correspondence/ drawings and documents relating to the EOI exchanged by the party with the GSPC Gas shall be in English Language alone provided that any printed literature furnished by the party may be written in another language so long as accompanied by an English translation, in which case, for the purpose of interpretation of the EOI, the English translation shall govern.

## **2.0 DOCUMENTS COMPRISING THE EOI**

- 2.1 The EOI should be submitted along with the following documents:

- (i) Letter of Transmittal as per Format – A.
- (ii) The company profile and organizational setup including EPF / Sales Tax / VAT / Service Tax Registration details.
- (iii) Details of registration/empanelment with other organization/Govt. Agencies.
- (iv) Details of Annual Turnover as per Format – B.
- (v) Details of order executed within last three years meeting the required minimum eligibility criteria for the pre-qualification category applied for as per Format – C.
- (vi) Details of current commitment as per Format – D.
- (vii) Details of Plant & Equipment Owned as per Format – E.
- (viii) Details of Technical and Administrative Manpower employed as per Format-F.
- (ix) Details of pending litigations, if any.

- 2.2 All information called for in the formats should be furnished against the relevant columns. If for any reason, information is furnished on a separate sheet, this fact should be mentioned against the relevant column. Even if no information is to be provided in a column, a 'NIL' or 'NO SUCH CASE' entry should be made in that column. If any particulars / query are not applicable in case of the concerned party, it should be stated as "not applicable". The parties are cautioned that not giving complete information called for in the particular format or not giving it in clear terms or making any change in the prescribed format or deliberately suppressing the information may result in the rejection of the EOI.

- 2.3 The EOI should be type-written. The parties should sign and stamp each page of the EOI.

- 2.4 EOI received late are liable for rejection.

- 2.5 The party may furnish any additional information which he thinks is necessary to establish his capabilities to successfully complete the works. The parties are however, advised not to furnish superfluous information. No information shall be entertained after submission of pre-qualification documents unless it is called for by the GSPC Gas.

### **3.0 REQUIREMENTS OF SIGNATORY FOR EOI SUBMISSION**

- (i) If the party is an individual, the EOI shall be signed by him above his full typewritten name and current address.
- (ii) If the party is a proprietary firm, the EOI shall be signed by the proprietor above his full typewritten name and the full name of his firm with its current address.
- (iii) If the party is a firm in partnership, the EOI shall be signed by all the partners of the firm above their full typewritten names and current addresses or alternatively by a partner holding power of attorney for the firm. In the latter case a certified copy of the power of attorney should accompany the EOI. In both cases a copy of the partnership deed should accompany the EOI.
- (iv) If the party is a limited company or a corporation, the EOI shall be signed by a duly authorized person holding power of attorney for signing the EOI accompanied by a copy of the power of attorney. The applicant should also furnish a copy of the Memorandum and Articles of Association.

### **4.0 SUBMISSION OF EOI**

EOI containing complete required details along with all enclosures should be submitted on or before the due date of submission in duplicate in a sealed cover super scribing "EOI FOR PRE-QUALIFICATION OF CONTRACTORS FOR LAYING STEEL NETWORK", name and address of the party and due date and time of submission to :

**Sr. Manager (Materials),**  
GSPC Gas Company Limited,  
101-106, First Floor, IT Tower-I,  
Infocity, Gandhinagar-382009

### **5.0 METHODOLOGY OF SCRUTINY, EVALUTION AND PRE-QUALIFICATION**

- 5.1 All the applications received under different categories within the stipulated time shall be scrutinized for ascertains their completeness and only complete applications shall be evaluated for pre qualification.
- 5.2 All the responsive applications shall be evaluated on the basis of prescribed minimum eligibility criteria in terms of work experience and financial parameters.
- 5.3 The applicants meeting the minimum eligibility criteria subject to meeting other requirements shall be considered for pre qualification for undertaking the jobs of laying of Steel Network.
- 5.4 The pre qualified parties shall be intimated about their status of pre-qualification after evaluation of their Expression of Interest.
- 5.5 GSPC Gas will maintain a list of pre qualified parties and request for competitive proposal from time to time shall be invited for undertaking laying of Steel Network as per requirements for specific area/areas.

5.6 GSPC Gas may also like to enter into Rate Contracts for specific period with parties whose performance will be found satisfactory during execution of work order placed on them.

## **6.0 CLARIFICATIONS**

6.1 During EOI evaluation, GSPC Gas may its discretion, ask parties for clarifications on their EOI. The parties are required to respond within the time frame prescribed by GSPC Gas for clarifications.

## **7.0 AMEMDMENTS IN EOI**

7.1 At any time prior to deadline for submission of EOI, GSPC Gas may for any reason, modify the EOI. The prospective parties having received the EOI shall be notified of the amendments and such amendments shall be binding on them.

## **8.0 DISQUALIFICATION**

8.1 GSPC Gas at its sole discretion and at any time during the evaluation of EOI, disqualify any party, if the party has:

- a. Made misleading or false representations in the forms, statements and attachments submitted in proof of the pre-qualifications requirements;
- b. Submitted an EOI that is not accompanied by required documentation;
- c. Failed to provide clarifications related thereto, when sought.

## **9.0 FINAL DECISION MAKING AUTHORITY**

9.1 GSPC Gas reserves the right to modify the eligibility criteria, to accept or reject any Expression of Interest and to annul the PRE-QUALIFICATION process without assigning any reason or incurring any liability to the participating parties.

## **10.0 CANCELLATION OF PRE-QUALIFICATION**

10.1 The pre-qualification of contractor shall be cancelled by GSPC Gas in case of poor performance, abandoning of the allotted work, and abnormal delay in completion of work, bankruptcy and for activities detrimental to the interest of GSPC Gas. The decision of GSPC Gas in this regard shall be final and binding on the contractor.



## **SECTION IV**

# **FORMS AND FORMATS**

**FORMAT 'A'**

**LETTER OF TRANSMITTAL  
[ON THE LETTER HEAD OF APPLICANT]**

Ref No: \_\_\_\_\_

Date: \_\_\_\_\_

To  
**Sr. Manager (Materials),**  
GSPC Gas Company Limited,  
101-106, First Floor, IT Tower-I,  
Infocity, Gandhinagar-382009

**SUB:** EXPRESSION OF INTEREST FOR UNDERTAKING LAYING OF STEEL NETWORK  
IN CATEGORY: \_\_\_\_\_.

Sir,

Having examined the details given in Invitation for Expression of Indent for Pre-qualification for the above work, we hereby submit our Expression of interest with all qualification and relevant documents as per the requirement.

1. We hereby certify that all the statements made and information supplied in the enclosed formats 'A' to 'G' and accompanying statements are true and correct.
2. We have furnished all information and details necessary for prequalification and have no further pertinent information to supply.
3. We authorize GSPC Gas Company Ltd or their representatives to approach individuals, employers, firms and corporations to verify our submittals, competency and general reputation.
4. We hereby confirm that we have read and understood all the stipulations given in the Expression of Interest document and the decision of GSPC Gas with regard to our prequalification shall be final and binding on us.

Enclosures:

**(Signature & Seal of Authorized Signatory)**

**FORMAT 'B'**

**ANNUAL TURNOVER**

The annual Turnover figures for last three financial years are to be furnished as per the format.

| No. | Particulars     | 2006-07 | 2007-08 | 2008-09 | Average of three Year's turnover. |
|-----|-----------------|---------|---------|---------|-----------------------------------|
|     |                 | a       | b       | c       | $(a+b+c)/3$                       |
| (i) | Annual turnover |         |         |         |                                   |

Note: The Audited Balance Sheets must be submitted in support of the above figures.

**(Signature & Seal of Authorized Signatory)**

**FORMAT 'C'**

**DETAILS OF ORDERS EXECUTED WITHIN LAST THREE YEARS MEETING THE  
REQUIRED MINIMUM ELIGIBILITY CRITERIA FOR THE PRE-QUALIFICATION**

| Sr. No. | Details of work with work order no. and date & Description of Scope | Full Postal Address and phone no's of Client | Contract Value | Date of Commencement of Work | Scheduled Comp. Period | Actual Date of Completion | Remarks |
|---------|---|--|----------------|------------------------------|------------------------|---------------------------|---------|
|         |   |  |                |                              |                        |                           |         |
|         |   |  |                |                              |                        |                           |         |
|         |   |  |                |                              |                        |                           |         |
|         |   |  |                |                              |                        |                           |         |
|         |   |  |                |                              |                        |                           |         |
|         |   |  |                |                              |                        |                           |         |

**(Signature & Seal of Authorized Signatory)**

**FORMAT 'D'**

**PRESENT COMMITMENTS**

| Sr. No. | Details of work with work order no. and date & Description of Scope | Full Postal Address and phone no. of Client | Contract Value | Date of Commencement of Work | Schedule d Comp. Period | %Age Comp. as on Date | Expected Date of Completion | Remarks |
|---------|---|---|----------------|------------------------------|-------------------------|-----------------------|-----------------------------|---------|
|         |   |   |                |                              |                         |                       |                             |         |
|         |   |   |                |                              |                         |                       |                             |         |
|         |   |   |                |                              |                         |                       |                             |         |
|         |   |   |                |                              |                         |                       |                             |         |
|         |   |   |                |                              |                         |                       |                             |         |
|         |   |   |                |                              |                         |                       |                             |         |

Note: This list must be a full list of all type of works in hand.

**(Signature & Seal of Authorized Signatory)**



**FORMAT 'F'**

**DETAILS OF TECHNICAL AND ADMINISTRATIVE PERSONNEL EMPLOYED BY THE PARTY**

| S. No. | Name | Designation | Qualification | Total Professional Experience | Details of works carried Out. |
|--------|------|-------------|---------------|-------------------------------|-------------------------------|
|        |      |             |               |                               |                               |
|        |      |             |               |                               |                               |
|        |      |             |               |                               |                               |
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|        |      |             |               |                               |                               |
|        |      |             |               |                               |                               |

**(Signature & Seal of Authorized Signatory)**

## FORMAT 'G'

### CHECK LIST

Contractors are requested to duly fill in the checklist. This checklist gives only certain important items to facilitate the contractor to make sure that the necessary data/information as called for in Expression of Interest have been provided. This, however, does not relieve the contractor of his responsibilities to make sure that his Expression of Interest is otherwise complete in all respects.

Please ensure compliance and tick (√) against following points:

| S. NO. | DESCRIPTION  | STATUS                   |
|--------|--|--------------------------|
| 1.0    | Signing and stamping each sheet of EOI   | <input type="checkbox"/> |
| 2.0    | Confirm that the following details have been submitted in the EOI:   |                          |
| a.     | Letter of Transmittal in the prescribed format   | <input type="checkbox"/> |
| b.     | The company profile & organizational set-up  | <input type="checkbox"/> |
| c.     | Details of technical and non-technical personnel   | <input type="checkbox"/> |
| d.     | Details of registration/empanelment with other organization/Govt Agencies.   | <input type="checkbox"/> |
| e.     | Details of Plant/Equipment/Machines owned.   | <input type="checkbox"/> |
| f.     | Details of current commitment, work order, reference client, order value, description of work completion period.             | <input type="checkbox"/> |
| g.     | Details of pending litigation, if any.   | <input type="checkbox"/> |
| h.     | Details of past experience supported by certificates issued by clients.  | <input type="checkbox"/> |
| i.     | Copies of Audited Annual financial statements (Balance Sheet & P&L Account) for the immediately preceding 3 financial years. | <input type="checkbox"/> |

**(Signature & Seal of Authorized Signatory)**